SCORING GUIDE

THRESHOLDS	NEW			
	SSO-CE	PSH	RRH	TH/RRH
Eligible applicant	SUPP	SUPP	SUPP	SUPP
Financial management capacity and experience	SUPP CV Sec. 3	SUPP CV Sec. 3	SUPP CV Sec. 3	SUPP CV Sec. 3
Required certificates	7A&B	7A&B	7A&B	7A&B
Eligible participants	SUPP	SUPP	SUPP	SUPP
Quality thresholds	SUPP CV Sec. 4	SUPP CV Sec. 4	SUPP CV Sec. 4	SUPP CV Sec. 4
Member in good standing	LEAD	LEAD	LEAD	LEAD
Data Quality threshold/plan	CV Sec. 4	CV Sec. 4	CV Sec. 4	CV Sec. 4
Housing First	CV Sec. 4 3B5+	CV Sec. 4 3B5+	CV Sec. 4 3B5+	CV Sec. 4 3B5+
Coordinated Entry Participation	3B4+	CV Sec. 4 3B4+	CV Sec. 4 3B4+	CV sec. 4 3B4+

APPLICANT STRUCTURE, FINANCE AND EQUITY – 10%	NEW			
	SSO-CE	PSH	RRH	TH/RRH
Does the applicant's leadership and management include representation of LGBTQ in managerial and leadership positions?	CV Sec. 4 ORG	CV Sec. 4 ORG	CV Sec. 4 ORG	CV Sec. 4 ORG
Does the applicant's board of directors include representation from a person who is homeless or formerly homeless (homeless episode was 5 years or less)	CV Sec. 4 ORG	CV Sec. 4 ORG	CV Sec. 4 ORG	CV Sec. 4 ORG
Does the applicant review internal policies with an equity lens and/or have a plan for developing these policies?	CV Sec. 4 ORG	CV Sec. 4 ORG	CV Sec. 4 ORG	CV Sec. 4 ORG
Is the applicant's budget sufficient?	CV Sec. 3+	CV Sec. 3+	CV Sec. 3+	CV Sec. 3+
Does the applicant allocate funds sufficiently among different programs?	CV Sec. 3+	CV Sec. 3+	CV Sec. 3+	CV Sec. 3+
What percentage of the applicant's budget is dedicated to overhead?	CV Sec. 3+	CV Sec. 3+	CV Sec. 3+	CV Sec. 3+
Are there any unresolved monitoring or audit findings? If yes, the recipient provided a valid explanation as to why	2B4	2B4	2B4	2B4
Will the applicant draw funds quarterly?	CV Sec. 3	CV Sec. 3	CV Sec. 3	CV Sec. 3
Rate the project applicant's overall financial stability and capacity score by circling the number that best aligns with the assessment	CV Sec. 3+	CV Sec. 3+	CV Sec. 3+	CV Sec. 3+

EXPERIENCE – 15%	SSO-CE	NEW PSH	RRH	TH/RRH
The applicant provides examples where they've effectively utilized federal funds	2B1	2B1	2B1	2B1
The applicant clearly describes they have experience leveraging federal, state, local, and private sector funds.	2B2	2B2	2B2	2B2
The applicant describes an acceptable and functioning accounting system.	2B3	2B3	2B3	2B3

PROJECT INFORMATION	SSO-CE	NEW PSH	RRH	TH/RRH
Rank the applicant's description of their project (need, outcome, coordination, funding usage, plan identify housing, target population)	3B1	3B1	3B1	3B1
Does the applicant provide project milestones that occur within the first year of contract execution?	3B2	3B2	3B2	3B2
Evaluate the applicant's housing first policy.		3B5+ CV Sec. 4	3B5+ CV Sec. 4	3B5+ CV Sec. 4
If the applicant chose to serve special populations (did the applicant provide sufficient data to support the need to serve	3B3+ SUPP	3B3 SUPP	3B3 SUPP	3B3 SUPP
Does the applicant address a need for this project?	3B1+	3B1+	3B1+	3B1+
DV Trauma-Informed, victim-centered	3B1			
Geographic region	3B4a			
Rank the applicant's marketing strategy to promote the coordinated entry process.	3B4c			
Does the applicant have a comprehensive and standardized assessment process?	3B4d+			
Rate the applicant's referral process evaluating how participants are sent to the appropriate housing service. (barriers addressed, approaches with handoff)	3B4e			

HOUSING AND SERVICES OF PROJECT	SSO-CE	NEW PSH	RRH	TH/RRH
Additional housing-related services that come out of this process. (education, barriers, plan development, housing navigation)	CV Sec. 5 3B1			
The applicant describes how they will help the participant obtain and retain permanent housing. *** **project quality**		4A.1. 4B.	4A.1. 4B.	4A.1. 4B.
*** **DV only**: DV Trauma-Informed, Victim-Centered		4A.1.	4A.1.	4A.1.

	SSO-CE	PSH	RRH	TH/RRH
The applicant describes a coordination plan and how they integrate mainstream resources. transportation*** **project quality**		4A2	4A2	4A2
How often does the applicant intend to meet with the participant?		4A3	4A3	4A3
Does the project include transportation activities?		4A4 4A2	4A4 4A2	4A4 4A2
Does the project include follow-up with participants to ensure mainstream benefits are received/renewed?		4A5 4A2	4A5 4A2	4A5 4A2
Do the participants have access to SSI/SSDI?		4A6 4A2	4A6 4A2	4A6 4A2
Does the housing type selected fit the needs of the target population? *** **project quality**		4B1+ 4B2	4B1+ 4B2	4B1+ 4B2
Does the number of units and beds correlate with characteristics served in 5A and 5B?		5A 5B	5A 5B	5A 5B
Sufficient process for Policy change and governance.				
Training Frequency	CV Sec. 5			
Training Type	CV Sec. 5			
Receive Training	CV Sec. 5			

		NEW		
PERFORMANCE AND PROJECT OUTCOME	**SSO-CE**	**PSH**	**RRH**	**TH/RRH**
The applicant reviews participant's outcomes with an equity lens.	CV Sec. 4 PROG	CV Sec. 4 PROG	CV Sec. 4 PROG	CV Sec. 4 PROG
The applicant identifies programmatic changes needed to make outcomes more equitable	CV Sec. 4 PROG	CV Sec. 4 PROG	CV Sec. 4 PROG	CV Sec. 4 PROG
Is the applicant working to develop a review of disaggregated data by race?	CV Sec. 4 PROG	CV Sec. 4 PROG	CV Sec. 4 PROG	CV Sec. 4 PROG
Evaluating the project participants to be served, total project cost, and the below Fair Market Rate for the FY24 Ocala Area, does the project seem feasible?		6C 6E 5A 5B+ CV Sec. 5	6C 6E 5A 5B+ CV Sec. 5	6C 6E 5A 5B+ CV Sec. 5
Evaluating the project's cost-effectiveness and determining feasibility.	CV Sec. 5			
The program portion of operations costs	CV Sec. 5	CV Sec. 5	CV Sec. 5	CV Sec. 5
The program portion of rental assistance costs	CV Sec. 5	CV Sec. 5	CV Sec. 5	CV Sec. 5
The program portion of service costs	CV Sec. 5	CV Sec. 5	CV Sec. 5	CV Sec. 5
The program portion of administrative costs	CV Sec. 5	CV Sec. 5	CV Sec. 5	CV Sec. 5

Estimated number of unique participants served	CV Sec. 5	CV Sec. 5	CV Sec. 5	CV Sec. 5
Estimated number of unique participants who will exit to permanent housing (permanent resource for CE)	CV Sec. 5	CV Sec. 5	CV Sec. 5	CV Sec. 5
Average cost per total served	CV Sec. 5	CV Sec. 5	CV Sec. 5	CV Sec. 5
Average cost per total exited to permanent housing	CV Sec. 5	CV Sec. 5	CV Sec. 5	CV Sec. 5
What percentage of participants do you anticipate will have 1 or more disabling conditions?	CV Sec. 5	CV Sec. 5	CV Sec. 5	CV Sec. 5
What percentage of participants do you anticipate to come from an unsheltered situation?	CV Sec. 5	CV Sec. 5	CV Sec. 5	CV Sec. 5
What percentage of participants do you anticipate to have zero income at entry?	CV Sec. 5	CV Sec. 5	CV Sec. 5	CV Sec. 5
What percentage of adults do you anticipate increasing their earned income?		CV Sec. 5	CV Sec. 5	CV Sec. 5
What percentage of adults do you anticipate increasing non-cash income?		CV Sec. 5	CV Sec. 5	CV Sec. 5
What percentage of participants do you anticipate exiting to a permanent destination? (permanent resource CE)	CV Sec. 5	CV Sec. 5	CV Sec. 5	CV Sec. 5
What percentage of participants do you anticipate returning to homelessness after being permanently housed?		CV Sec. 5	CV Sec. 5	CV Sec. 5
What is the average time you anticipate it will take to move the participant into housing? Enrollment date to Move in.		CV Sec. 5	CV Sec. 5	CV Sec. 5
What is the anticipated average length of time from CE access to Resource Match?	CV Sec. 5			
What is the anticipated average length of time from Resource Match to Provider Engagement? – include both first contact and enrollment of the provider.	CV Sec. 5			
What is the anticipated average length of time from Resource Match to Housing Placement?	CV Sec. 5			
SYSTEM PERFORMANCE BONUS	**SSO-CE**	**PSH**	**RRH**	**TH/RRH**
The applicant specifically addressed an outcome of how they would reduce the participant's time homeless	3B1	3B1 4A	3B1 4A	3B1 4A
The project applicant specifically addresses an outcome of how they will help the participant to retain permanent housing after permanent placement	3B1	3B1 4A	3B1 4A	3B1 4A
The project applicant specifically addresses an outcome of how they will work to secure permanent housing placement	3B1	3B1 4A	3B1 4A	3B1 4A

THRESHOLDS	HMIS	RENEW SSO-CE	RRH
Eligible applicant	SUPP	SUPP	SUPP
Financial management capacity and experience	CV Sec. 3	CV Sec. 3	CV Sec. 3
Required certificates	7B	7B	7B
Eligible participants	SUPP	SUPP	SUPP
Participate in HMIS	4A		
Member in good standing	LEAD	LEAD	LEAD
Data Quality threshold/plan (HMIS admin perspective)	CV Sec. 4	CV Sec. 4	CV Sec. 4
Housing First		CV Sec. 4 3B5	CV Sec. 4 3B5
Coordinated Entry Participation (HMIS admin perspective)	CV Sec. 4	CV Sec. 4 3B4+	CV Sec. 4 3B4+

APPLICANT STRUCTURE, FINANCE AND EQUITY – 10%	HMIS	RENEW SSO-CE	RRH
Does the applicant's leadership and management include representation of LGBTQ in managerial and leadership positions?	CV Sec. 4 ORG	CV Sec. 4 ORG	CV Sec. 4 ORG
Does the applicant's board of directors include representation from a person who is homeless or formerly homeless (homeless episode was 5 years or less)	CV Sec. 4 ORG	CV Sec. 4 ORG	CV Sec. 4 ORG
Does the applicant review internal policies with an equity lens and/or have a plan for developing these policies?	CV Sec. 4 ORG	CV Sec. 4 ORG	CV Sec. 4 ORG
Is the applicant's budget sufficient?	CV Sec. 3	CV Sec. 3	CV Sec. 3
Does the applicant allocate funds sufficiently among different programs?	CV Sec. 3	CV Sec. 3	CV Sec. 3
What percentage of the applicant's budget is dedicated to overhead?	CV Sec. 3	CV Sec. 3	CV Sec. 3
Rate the applicant's ability to generate revenue beyond donations and grants.	CV Sec. 3	CV Sec. 3	CV Sec. 3
Are there any unresolved monitoring or audit findings? If yes, the recipient provided a valid explanation as to why	Recip. Perf.	Recip. Perf.	Recip. Perf.
Will the applicant draw funds quarterly?	CV Sec. 3	CV Sec. 3	CV Sec. 3
Rate the project applicant's overall financial stability and capacity score by circling the number that best aligns with the assessment	CV Sec. 3	CV Sec. 3	CV Sec. 3

PROJECT INFORMATION – 25%	HMIS	RENEW SSO-CE	RRH
Rank the applicant's description of their project (need, outcome, coordination, funding usage, plan identify housing, target population)	3B.1.	3B.1.	3B.1.
Does the applicant provide project milestones that occur within the first year of contract execution?			
Evaluate the applicant's housing first policy.		3B.3. CV Sec.4	3B.3. CV Sec.4
If the applicant chose to serve special populations (did the applicant provide sufficient data to support the need to serve		3B.2.	3B.2.
Does the applicant address a need for this project?			
DV Trauma-Informed, victim-centered			
Full geographic region covered		3B.4a. + Supp.	
Rank the applicant's marketing strategy to promote the coordinated entry process.		3B.4c. + Supp.	
Does the applicant have a comprehensive and standardized assessment process?		3B.4d. + Supp.	
Rate the applicant's referral process evaluating how participants are sent to the appropriate housing service. (barriers addressed, approaches with handoff)		3B.4e. + Supp.	
HOUSING AND SERVICES OF PROJECT – 30%	HMIS	RENEW SSO-CE	RRH
Additional housing-related services that come out of this process. (education, barriers, plan development, housing navigation)			
The applicant describes how they will help the participant obtain and retain permanent housing. *** project quality			4A.1. MATCH PREVIOUS
*** DV only: DV Trauma-Informed, Victim-Centered			
The applicant describes a coordination plan and how they integrate mainstream resources. transportation*** project quality			
How often does the applicant intend to meet with the participant?			4A.1.
Does the project include transportation activities?			4A.2.
Does the project include follow-up with participants to ensure mainstream benefits are received/renewed?			4A.3.

	HMIS	RENEW SSO-CE	RRH
Do the participants have access to SSI/SSDI?			4A.4.
Does the housing type selected fit the needs of the target population? *** **project quality**			4B. 5B.
Does the number of units and beds correlate with characteristics served in 5A and 5B?			
Sufficient process for Policy change and governance.	4a.5. SUPP		
Breach of Personally Identifiable Information (PII) Policy	4a.8.		
Training types and frequency of training	CV Sec.5	CV Sec.5	
Material for training	CV Sec.5	CV Sec.5	
Accessibility of training and attendees	CV Sec.5	CV Sec.5	
Reporting types and audience/stakeholders	CV Sec.5		
PERFORMANCE AND PROJECT OUTCOME – 35%	HMIS	RENEW SSO-CE	RRH
The applicant reviews participant's outcomes with an equity lens.	CV Sec. 4 PROG	CV Sec. 4 PROG	CV Sec. 4 PROG
The applicant identifies programmatic changes needed to make outcomes more equitable	CV Sec. 4 PROG	CV Sec. 4 PROG	CV Sec. 4 PROG
Is the applicant working to develop a review of disaggregated data by race?	CV Sec. 4 PROG	CV Sec. 4 PROG	CV Sec. 4 PROG
Evaluating the project participants to be served, total project cost, and the below Fair Market Rate for the FY24 Ocala Area, does the project seem feasible?			Part 6 Part 5 CV Sec. 5
Evaluating the project's cost-effectiveness and determining feasibility.	CV Sec.5	CV Sec.5	
The program portion of operations costs	Part 6 CV Sec. 5	Part 6 CV Sec.5	Part 6 CV Sec. 5
The program portion of rental assistance costs	Part 6 CV Sec. 5	Part 6 CV Sec. 5	Part 6 CV Sec. 5
The program portion of service costs	Part 6 CV Sec. 5	Part 6 CV Sec. 5	Part 6 CV Sec. 5
The program portion of administrative costs	Part 6 CV Sec. 5	Part 6 CV Sec. 5	Part 6 CV Sec. 5
Estimated number of unique participants who will exit to permanent housing	CV Sec. 5	CV Sec. 5	CV Sec. 5

Average cost per total served	CV Sec. 5	CV Sec. 5	CV Sec. 5
Average cost per total exited to permanent housing	CV Sec. 5	CV Sec. 5	CV Sec. 5
What percentage of participants do you anticipate will have 1 or more disabling conditions?		Sage or CV Sec. 5	Sage or CV Sec. 5
What percentage of participants do you anticipate coming from an unsheltered situation?		Sage or CV Sec. 5	Sage or CV Sec. 5
What percentage of participants do you anticipate having zero income at entry?		Sage or CV Sec. 5	Sage or CV Sec. 5
What percentage of adults do you anticipate increasing their earned income?			Sage or CV Sec. 5
What percentage of adults do you anticipate increasing non-cash income?			Sage or CV Sec. 5
What percentage of participants do you anticipate exiting to a permanent destination?		Sage or CV Sec. 5	Sage or CV Sec. 5
What percentage of participants do you anticipate returning to homelessness after being permanently housed?			Sage or CV Sec. 5
What is the average time you anticipate it will take to move the participant into housing? Enrollment date to Move in.			Sage or CV Sec. 5
What is the anticipated average length of time from CE access to Resource Match?		Sage or CV Sec. 5	
What is the anticipated average length of time from Resource Match to Provider Engagement? – include both first contact and enrollment of the provider.		Sage or CV Sec. 5	
What is the anticipated average length of time from Resource Match to Housing Placement?		Sage or CV Sec. 5	
SYSTEM PERFORMANCE BONUS	HMIS	SSO-CE	RRH
The applicant specifically addressed an outcome of how they would reduce the participant's time homeless		3B1 4A	3B1 4A
The project applicant specifically addresses an outcome of how they will help the participant to retain permanent housing after permanent placement		3B1 4A	3B1 4A
The project applicant specifically addresses an outcome of how they will work to secure permanent housing placement		3B1 4A	3B1 4A

LEGEND KEY

CV: Cover Sheet

SUPP: Supplemental Documents

SSO-CE: Supportive Services-Coordinated Entry

PSH: Permanent Supportive Housing

RRH: Rapid Rehousing

TH/RRH: Joint Transitional Housing/Rapid Rehousing

***Esnap questions are indicated